

## Todd Q4 2021 International Intrinsic Value Opportunity Review

	4Q 2021	1 Year	3 Year*	5 Year*	7 Year*	Since Inception* (07/01/14)
International IV Opportunity (Gross)	-0.7%	7.7%	11.9%	6.2%	4.3%	2.5%
(Net)	-0.9%	6.8%	11.0%	5.3%	3.4%	1.7%
MSCI ACWI ex-US (Net)	1.8%	7.8%	13.2%	9.6%	6.6%	4.8%
MSCI ACWI ex-US Value (Net)	1.2%	10.5%	8.2%	6.0%	3.9%	2.1%

\* Annualized Total Returns. Please refer to the attached Performance Disclosure for further information.

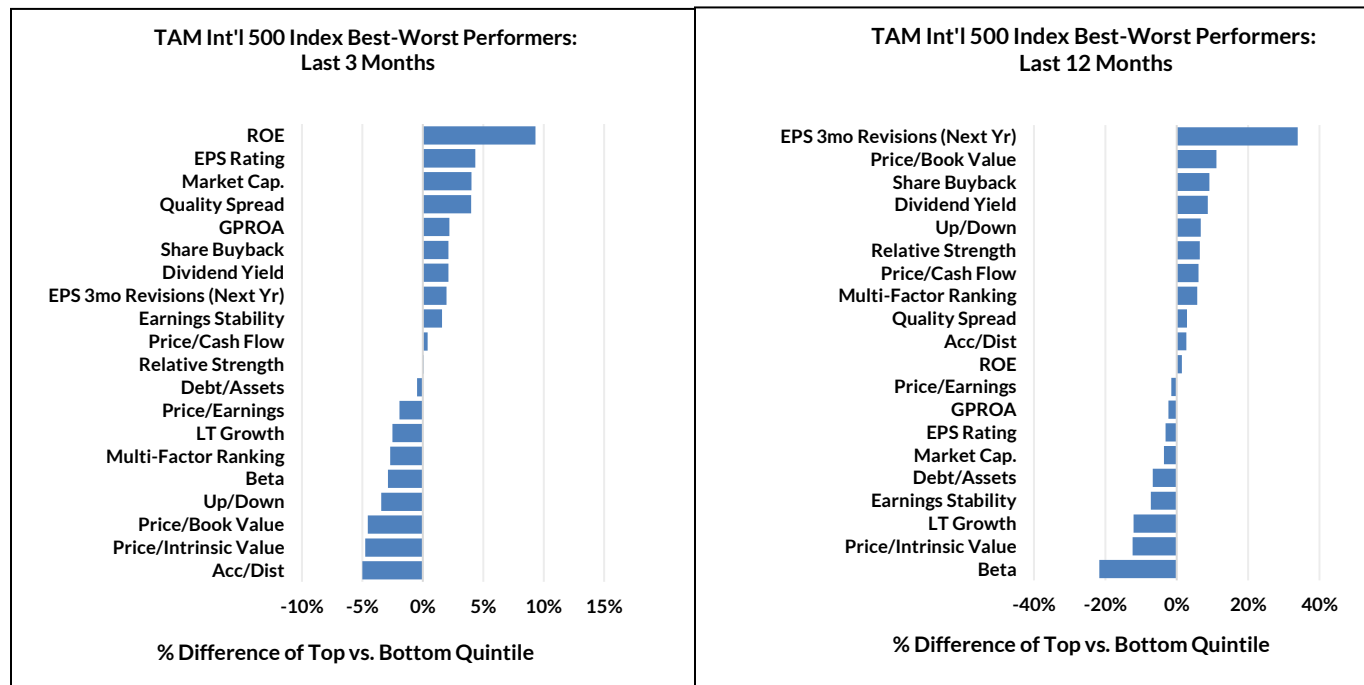
### Performance Review

The International IV Opportunity (gross) strategy underperformed the MSCI ACWI ex-US by around -2.5% during the quarter which brought the full year returns just below the benchmark. Against the Value index, the strategy also lagged for the quarter by roughly -2% and by -3.4% for the full year. While Value outperformed Growth at a high level in the international space last year, the factor work on the next page reveals more dispersion on that front with deeper value names based on our Intrinsic Value discipline underperforming.

The rotation to Value we've witnessed in International markets has been much more pronounced than in the US where index concentration has masked a more broad-based change in style leadership that has been ongoing. The dramatic move higher in global interest rates over the past month has been driven by more persistent inflation readings and the prospects that the Fed is about to embark on a tightening cycle in the next few months. Historically, higher rates have weighed heavily on Growth names which may see a longer period of multiple compression. The largest names in the US indices all carry higher multiples and may be the most at risk of tighter Fed policy and the transition of the US economy to mid-cycle. The US Dollar also has a history of weakening once policy rates are increased. While a changing policy stance from monetary authorities may cause some choppiness this year, multiple compression and dollar weakness would certainly act as a tailwind for international markets over the US. Easing supply chain pressure should also benefit international economies. Export data out of China, delivery data from the ISM and management commentary from recent earnings calls all suggest that supply chain bottlenecks are easing. While pandemic related disruptions are still occurring, pent up demand may have a better chance of being satisfied in the coming year which would support the ongoing expansion of the global economy.

Stock selection was basically responsible for all of the underperformance in the quarter. While sector level attribution is more mixed, it was our selection in Emerging Markets that can explain all of the lag. Tech, materials and Russian exposed Emerging Market names all weighed heavily on performance. At the sector level underperformance of our Financial, Technology and

Communication Services names more than offset good selection in Discretionary and Industrials. The newly reconstituted portfolio has put more of an emphasis on the commodity sectors, particularly Materials. Notable weights in Financials, Technology and Discretionary remain as well.



Source: Bloomberg, William O'Neil + Co. and Todd Asset Management

The defensive tilt to the market in the 4<sup>th</sup> quarter (left chart above) can be seen in our factor work as well. Quality, visibility and shareholder returns were leadership while Value was pressured by concerns around the Omicron variant. For the full year 2021 (right chart above), Value did outperform Growth by roughly +6% and we saw several value metrics toward the top of the list. Importantly, the deepest value area of the international market as measured by our Price/Intrinsic Value measure underperformed. This was consequential as our Opportunity strategy screens specifically within this subset to construct the portfolio each quarter. Underperformance here was a headwind last year. Earnings Revisions was by far the strongest metric for the year, which was driven by wide divergence in the path of earnings expectations between commodity oriented sectors and Autos (both of which saw analysts take numbers higher consistently through most of the year) and Chinese consumer names where earnings were downgraded due to regulatory concerns.

Our top five contributors to performance during the quarter were Seagate Technology, AP Moller-Maersk, Capri, Johnson Controls International and Braskem. Seagate is benefiting from increased demand from cloud and enterprise customers for their hard-drives where pricing has been a tailwind to overall margins. While supply chain constraints have started to improve, imbalances have persisted and shipping rates remain well above average. This has continued to benefit AP Moller-Maersk and the maritime shipping industry. Capri posted results that were well ahead of

estimates as they have seen strong demand for their luxury brands at good pricing, helping to pass along higher materials and shipping costs. Johnson Controls is benefitting from a recovery in the non-residential construction market and a focus on air-quality/environmental considerations which has lifted order growth for their HVAC business. Braskem, a Brazilian chemicals company, announced dividend payments that were roughly equivalent to a 14% yield enabled by free cash flow and debt pay downs running ahead of target this year.

Our worst five detractors from performance during the quarter were Sberbank, Banco Santander, Mobile Telesystems, Kirin Holdings and Sasol. Shares of Sberbank, like most other Russian equities in the quarter, sold off as a troop buildup at the Ukraine border intensified geopolitical tensions between Russian and the West. We sold the company out of the portfolio in mid-December. Despite the fact that Banco Santander has been conservative with the bad debt provisions they've raised through the pandemic, rising global Covid cases brought back investor concerns around credit risk and shares sold off in November and December. Mobile Telesystems, like Sberbank, sold off with other Russian equities in the quarter due to the geopolitical issues mentioned above. The company also reported slower revenue growth with lower margin plans weighing on their profitability. Kirin Holdings posted disappointing results in the quarter as heavier spending in their Japan alcohol business and continued lockdowns in Australia weighed on profits and sales volumes. Finally, Sasol experienced several disruptions that hurt their production and operations results in the quarter

The International Value Cycle that started last year is young. The economic recovery is also young. We believe both trends should continue. There will be bumps along the way, and we would not be surprised to see market weakness surrounding the first rate hike from the Fed. We would suggest the Fed is raising rates because they believe the economic momentum is sustainable and it is likely to wring some speculation out of the markets. Once that speculation is wrung out, we believe markets will be on solid footing to improve on the back of an improving economy driven by rebuilding of inventories, capital spending, improvement in employment and rebound in services.

We would love to hear from you. If you have any questions please feel free to contact any of us for a conversation or further information. 502-585-3121.

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01/18/2022  
MSCI ACWI ex-US (Net) – 301  
MSCI ACWI ex-US Value (Net) - 189

*Refer to Performance Disclosure on the following page for more information on the performance numbers presented. These notes are an integral part of this letter and should not be reproduced or duplicated without these notes.*

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Past performance does not provide any guarantee of future performance, and one should not rely on the composite or any security's performance as an indication of future performance. Investment return and principal value of an investment will fluctuate so that the value of the account may be worth more or less than the original invested cost. There is no guarantee that this investment strategy will work under all market conditions. Registration of an investment adviser does not imply any level of skill or training.

Specific stocks discussed in this presentation are included to help demonstrate the investment process or, as a review of the Composite's results; and are not intended as recommendations of said securities and carry no implications about past or future performance. All or some of the specific stocks mentioned may have been purchased or sold by accounts within the Composite during the period, or since the period, and may be purchased or sold in the future. A complete listing of the holdings as of the period end is available upon request.

Todd Asset Management LLC ("TAM") is a registered investment adviser. The performance presented represents a composite of fully discretionary accounts invested primarily in large cap internationally domiciled, US traded equity securities using a rules based process based on intrinsic value, financial strength, profitability strength, and market acceptance. The objective is to seek capital appreciation.

Todd Asset Management LLC, formerly Todd-Veredus Asset Management LLC began operations on June 1, 1998 as Veredus Asset Management LLC (VAM). Effective May 1, 2009, VAM combined with Todd Investment Advisors, Inc. (TIA). TIA (and its predecessors) was founded in 1967 by Bosworth M. Todd. Upon the combination of VAM and TIA in 2009, Veredus Asset Management LLC changed its name to Todd-Veredus Asset Management LLC (TVAM). On February 28, 2013, after a change in ownership involving some VAM unitholders, TVAM changed its name to Todd Asset Management LLC. The firm continues to offer the same strategies managed by individuals using the process founded under TIA.

The International Intrinsic Value Opportunity Composite contains fully discretionary accounts that use the MSCI ACWI ex-US Index as the benchmark. All fee-paying, fully discretionary portfolios under our management are included in a composite. Accounts are eligible for inclusion in the composite at the beginning of the first calendar quarter after the month of initial funding and upon being fully invested.

TAM claims compliance with the Global Investment Performance Standards (GIPS®). The Firm has been independently verified for the periods January 1, 2008 through December 31, 2020. VAM was verified for the period July 1, 1989 through December 31, 2007 by a previous verifier. TIA's compliance with the GIPS® standards has been verified for the period January 1, 1993 through April 30, 2009. The International Intrinsic Value Opportunity Composite has been examined for the periods July 1, 2014 through December 31, 2020. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. To receive additional information regarding TAM, including a GIPS Composite Report for the strategy presented, contact Monica Slyter at 1-888-544-8633, or write Todd Asset Management LLC, 101 South Fifth Street, Suite 3100, Louisville, Kentucky 40202, or [mslyter@toddasset.com](mailto:mslyter@toddasset.com).

The performance information is presented on a trade date basis, both gross and net of management fees, net of transaction costs and foreign withholding taxes, and includes the reinvestment of all income. Net of fee performance was calculated using the applicable annual management fee schedule of 0.80% applied monthly. Actual investment advisory fees incurred by clients may vary. The currency used to calculate and express performance is U.S. dollars. All cash reserves and equivalents have been included in the performance.

The composite performance has been compared to the following benchmark. The index is unmanaged, and not available for direct investment; it includes reinvestment of dividends; it does not reflect management fees or transaction costs. The volatility of the index and a client account will not be the same.

**MSCI ACWI ex-U.S. (net) Index** is a float-adjusted market capitalization index that is designed to measure the combined equity market performance of developed and emerging market countries excluding the United States. The ACWI ex-U.S. includes both developed and emerging markets. For investors who benchmark their U.S. and international stocks separately, this index provides a way to monitor international exposure apart from U.S. investments. The net index takes into account the impact of tax withholdings on dividend income.

**MSCI ACWI Value (net) Index** is a float-adjusted index of securities exhibiting overall value style characteristics across both developed and emerging markets. The value investment style characteristics for index construction are defined using three variables: book value to price, 12-month forward earnings to price and dividend yield.